



WTNMCBA Board of Directors Meeting

08/24/2022

08/24/2022 9 AM

Agenda



Previous Meeting Information (July 2022) – 15 minutes

- Meeting Minutes – Secretary
- Financial Report – Treasurer
- Open Items – President

Committees – 30 minutes

- Cargo Committee
- Education Committee
- Website
- Area 8
- Public Image
- Membership

New Business – 15 minutes

Start 09:00 AM

Open Forum and questions– 10 minutes



Board of Directors



	Title	Name	E-mail	Cell#	Term	February	March	April (Q)	May	June	July	Aug
	President	David Reyes-Arteaga	david.reyes-arteaga@kuehne-nagel.com	(915)892-0927	2022-2023	YES	YES	YES	YES	[REDACTED]	YES	YES
	Vice-President	Armando Mendez	armando.mendez@omnitradeservices.com	(915)328-0288	2020-2022	YES	NO	YES (Z)	YES (Z)		YES	NO
	Treasurer	Joshua Avalos	Josh.Avalos@chrobinson.com	(956)282-1629	2022-2023	YES	NO	YES (Z)	NO		YES	YES(Z)
	Secretary	Ana Lilia Campos	analiliacampos@odysseylogistics.com	915-491-1485	2020-2022	YES	NO	YES (Z)	YES		YES	YES
Area 8	Director	Angelica Quintanilla	angelica.quintanilla@fedex.com	(915)258-4262	2021-2024	YES	NO	YES (Z)	YES (Z)		YES	YES
	Director	Margarita Lopez	m.lopez@babinc.com	(915)727-0575	2021-2022	[REDACTED]		YES (Z)	YES (Z)		YES	NO
	Director	Jose Arciniega	Jose.Arciniega@us.yazaki.com	(915)490-7238	2021-2022	YES	YES (Z)	YES	YES (Z)		NO	YES (Z)
	Director	Gilberto Arias	garias999@gmail.com	(915)726-2358	2022-2023	YES	YES	NO	NO		YES	YES
	Director	Natalie Calzadilla	nmcalzadilla@nchbrokers.com	(915)229-0417	2022-2023	YES	YES	YES	YES		YES	YES
Vacant	Director	Teresa Delossantos	tdelossantos@emerson.com	(915)227-4557	2021-2022	YES (12:30)	YES	[REDACTED]			[REDACTED]	

BOD seat has become available – Secretary (Ana Lilia Campos) - resignation presented on 07/13/2022

BOD needs to vote in another member

Option 1) Joyce Wineman as secretary

Option 2) Humberto Caballero as director and a director is promoted to Secretary

Joyce Wineman selected as next secretary

Option 1	Option 2



Attendees –July 10 Members (no quorum) Quorum remains at 33%

Representatives	Members
Joyce Wineman Concepcion Hammond	UPS
Juan Carlos Villalba	Electrolux
David Reyes Arteaga	Kuehne + Nagel
Margarita Lopez (Z)	RL Jones
Gilberto Arias (Z)	Arias Logistics
Joshua Avalos	CH Robinson
Humberto Caballero	XP Logistics
Ernesto Rodriguez (Z)	DHL Express
Natalie Calzadilla	NCH
Adolfo Saldivar Miguel de la Torre	RM Customs Brokers

01

Meeting Minutes





Meeting Minutes – Secretary Report

- Presentation sent to membership and BOD past presentations
 - July BOD
 - July General Membership



- President responsibility – Invitation new members **Invitations sent and payment and applications received**
- Meeting has been set up with ADP Ramos (First week of August) to review the following: **Official response received and forwarded to general membership**
 - Forklifts exports instruction
 - Formal Instruction for Overtime request at Ysleta
 - Official document as proof of exports
- Laredo/Brownsville dispute – Angelica to send agreement and back up **Pending information**
- Banner for job fair. Moving trade across borders. Ana Lilia to have contact. Involve 2 members **New contact received. Banner to be ready by September**
- Fund raising activity chairs: Gilberto and Natalie – Raffle (max 2 per year per IRS) **Proposal target amount \$10,000 Expense \$3,000 Net \$7,000 (3 prizes) target \$20 per ticket 500 ticket**
- Ana Lilia Campos – resign as secretary of the WTNMCBABA BOD **Vote pending by BOD**
- New position to be open in general membership. BOD to elect new member as per bylaws
- Candidates are: Humberto Caballero (as director, if a director is promoted to secretary) and Joyce Wineman (as secretary) **Selection is: Joyce Wineman**
 - BOD to vote on new BOD member
- Adjourned at: 6:39 PM Humberto and Natalie

02

Financial Report



Financial Report – Treasurer

Checking Account

Date	Check Number	Description	Deposits/ Credits	Withdrawals/ Debits	Ending daily balance
7/21		Purchase authorized on 07/20 Corralito Zaragoza El Paso TX 5582202043578741 Card 3694		292.58	46,327.07
7/26	3262	Check		7,000.00	39,327.07
Ending balance on 7/31					39,327.07
Totals			\$0.00	\$7,292.58	

Savings Account

Statement period activity summary

Beginning balance on 7/1	\$49,928.07
Deposits/Credits	0.43
Withdrawals/Debits	- 0.00
Ending balance on 7/31	\$49,928.50

- 105 check cleared early August
- 7K UTEP check
- Aging Report 15, 530
- Recap on PayPal account
- Declaration of Taxes - 08/01/2022
- Financial report move to approval
 - 9:50 AM



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Account	January 2022	February 2022	March 2022	April 2022	May 2022	June 2022	July	August
Checking	3767 7.10	37,74 1.27	36,39 0.56	3604 2.31	44,72 3.12	46,91 4.52	46,61 9.65	39,32 7.07
Savings	4992 5.17	49,92 6.02	49,92 6.40	49,92 6.83	49,92 7.24	49,92 7.66	49,92 8.07	49,92 8.50

03



CUSTOMS BROKERS ASSOCIATION

Open Items



Open Items – President



- Scholarship – Eckberg, Natalie F received signed proposal and UTEP has accepted the proposal
- They have confirmed assistance to our general membership (2 attendees)
- UTEP career dedicated session scheduled
 - October 13 - 3 PM to 4 PM
- New fund raising strategies (limited to 2 per year)
- Immediate recruiting of members
 - 3M
 - Stagecoach
 - Dante Perez LCB
 - Best Express
 - Border Trade
- Schedule extension BOTA to 6 PM
 - Information and feedback request sent to the association
- Bi national collaboration with CAAAREM



A.A. David Reyes Arteaga
Presidente de la Asociación de Agentes
Aduanales de El Paso, Texas

El motivo del presente además de saludarlo y desearle se encuentre bien de salud, es para invitarlo cordialmente a que el miércoles 24 de agosto de este año, a las 19:00 horas, haga un espacio dentro de su atareada agenda y nos acompañe en una cena organizada por esta Asociación Local de Agentes Aduanales de Ciudad Juárez, que me digno presidir.

Lo anterior con la finalidad de celebrar los 55 años de existencia de esta Asociación, pilar del Comercio Internacional en esta región, misma que aglutina a más del 95% de los Agentes Aduanales de esta ciudad.

En dicha cena contaremos con la presencia del Comité Ejecutivo Nacional de la Confederación de Asociaciones de Agentes Aduanales de la República Mexicana, (C.A.A.A.R.E.M.) cuyos miembros sesionarán en esta ciudad así como con todos los presidentes de las Asociaciones de Agentes Aduanales del País y que actualmente son liderados por el A.A. Lic. Luis Ernesto Rodríguez Gil, Presidente de esa Confederación, oriundo de estas tierras.

También nos acompañarán a este evento la Gobernadora del Estado Lic. María Eugenia Campos Galván, el Presidente Municipal Lic. Cruz Pérez Cuellar, el titular de la Agencia Nacional de Aduanas de México, Mtro. Horacio Duarte Olivares, al igual que otras autoridades y presidentes de organismos empresariales relacionados con el comercio internacional.

Sería para nosotros un honor el que nos pudiera acompañar y distinguimos con su presencia en esta cena, la cual se llevará en la fecha comentada en la terraza ubicada en los jardines del Club Campestre de esta ciudad ubicada en la Av. Partido Seneca s/n, Colonia Campestre en esta ciudad.

Sin más por el momento se despido de Usted muy,

Acompañame

A.A. Lic. Nora Elena Yu Hernández
Presidente del Comité Ejecutivo de la
Asociación Local de Agentes Aduanales
de Ciudad Juárez, A.C.

CALLE JUAN DE LA BARRERA 2278, COL. MARGARITAS, C.P. 32300 CD. JUAREZ, CHIH., MEXICO
COMUNICADOR TEL. (666) 692-2400

04

Committees



Cargo Committee

2022 Champions: Natalie Calzadilla, Gilberto Arias, and Angelica Quintanilla

El Paso PoE Presentation from 08/10/2022 Sent to Membership

Santa Terasa PoE Meeting Minute from 08/11/2022 Sent to Membership
Changed to Second Thursday of each month

Requested in person trade meetings (extend request to El Paso and Ysleta)

Forwarded to membership the following CBP official communication:

Formal Instruction for Overtime request at Ysleta
Review delays reported on the morning – by a member
Official document as proof of exports

In trade checks – Contacted our members and we are making a difference
First carrier has already purchase DTOP

Approached by KF Logistics on requesting Manipulation waiver for inbonds if only checking

- Review if we should proceed

Urgent Santa Teresa Meeting on 08/26 – partial closure and introduction to PD



Outlook Item

...other storage warehouse, or to a manufacturing warehouse of class 6.

(d) The application to manipulate, which shall be filed on Customs Form 3499 with the port director having jurisdiction of the warehouse or other designated place of manipulation, shall describe the contemplated manipulation in sufficient detail to enable the port director to determine whether the imported merchandise is to be cleaned, sorted, repacked, or otherwise changed in condition, but not manufactured, within the meaning of section 562, Tariff Act of 1930, as amended. If the port director is satisfied that the merchandise is to be so manipulated, he may issue a permit on Customs Form 3499, making any necessary modification in such form. The port director may approve a blanket application to manipulate on Customs Form 3499, for a period of up to one year, for a continuous or a repetitive manipulation. The warehouse proprietor must maintain a running record of manipulations performed under a blanket application, indicating the quantities before and after each manipulation. The record must show what took place at each manipulation describing marks and numbers of packages, location within the facility, quantities, and description of goods before and after manipulation. The port director is authorized to revoke a blanket approval to manipulate and require the proprietor to file individual applications if necessary to protect the revenue, administer any law or regulation, or both. Manipulation resulting in a change in condition of the merchandise.



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Education



2022 Champions: Ana Lilia Campos and Margarita Lopez -

Open items:

HAZMAT training - Request date and venue (October Training)
Savanna Youse (Nova Education)

Venue Chamizal / Region 19 / Housing Authority / UTEP

Requested Carlos R. Rodriguez ACE training - David Reyes Arteaga
- Followed up with email and call

- Anyone attended GTEC?

Website – Live Now!

2022 Champions: Armando Mendez

Website Live 01/25/2022

Modifications for payment message – Pending since a new member has paid

- General Fee \$425.00 (Paypal)
- Discounted Zelle/ Check / ACH General Fee \$400 (Check and ACH)



Area 8 and Nationals

2022 Champions: Angelica Quintanilla

Update from Angelica Quintanilla



Public Image



2022 Champions: David Reyes Arteaga, Ana Lilia Campos and Jose Arciniega

Linked in Profile –motion to accept additional contact (exclusion recruiters)

105 connections 1/22/2022 127 connections 2/1/2022 132 connections 03/16/22 137 connection 04/20 157 connections 05/20 165 connections 06/29 165 connections 07/13 183 connections 08/24

143 post views 01/12/22 246 1/20/2022 3639 03/16/2022 4173 04/20/2022 8038 05/20/2022 06/29/2022 8228 07/20/2022 9,667 08/24/2022

Target: 500 connections 1000 post views

Membership



2022 Champions: Jose Arciniega, Josh Avalos and David Reyes (Affiliated members approved BOD October 2021)

Target: 3 members in first half 2022. 2 members on 06/29/2022.

5 new members to Join

- 3M
- Stagecoach – Request approval from general membership (vote them in the association 08/24)
- Dante Perez LCB
- Best Express
- Border Trade

Aging report to be sent out to members

26 members overdue

New member prospect.

Laredo association 192 members – including carriers

52 members – 140 to go

05



CUSTOMS BROKERS ASSOCIATION

New Business





New Business

- 1 letter to be send to Stagecoach as new member. 4 possible new members filling application
- Laredo/Brownsville dispute – Angelica to send agreement and back up still pending
- Banner for job fair. Moving trade across borders to be ready for October event
- Fund raising activity chairs: Gilberto and Natalie – Raffle (max 2 per year per IRS)
- Proposal target amount \$10,000 Expense \$3,000 Net \$7,000 (3 prices) target \$20 per ticket 500 ticket 10 per members
- To be delivered sold or paid for

- Ana Lilia Campos – resign as secretary of the WTNMCBA BOD
- New BOD member as secretary Joyce Wineman

- Adjourned at: Jose A and Natalie 10:12 AM