



WTNMCBA General Membership Meeting

April 20, 2022

04/20/2022

Agenda



Previous Meeting Information (March 2021) – 15 minutes

- Meeting Minutes – Secretary
- Financial Report – Treasurer
- Open Items – President

Committees – 30 minutes

- Cargo Committee
- Education Committee
- Website
- Area 8
- Public Image
- Membership

New Business – 15 minutes

Start 05:30 PM



Board of Directors



	Title	Name	E-mail	Cell#	Term	February	March	April (Q)
	President	David Reyes-Arteaga	david.reyes-arteaga@kuehne-nagel.com	(915)892-0927	2022-2023	YES	YES	YES
	Vice-President	Armando Mendez	armando.mendez@omnitradeservices.com	(915)328-0288	2020-2022	YES	NO	YES (Z)
	Treasurer	Joshua Avalos	Josh.Avalos@chrobinson.com	(956)282-1629	2022-2023	YES	NO	YES (Z)
	Secretary	Ana Lilia Campos	analiliacampos@odysseylogistics.com	915-491-1485	2020-2022	YES	NO	YES (Z)
Area 8	Director	Angelica Quintanilla	angelica.quintanilla@fedex.com	(915)258-4262	2021-2024	YES	NO	YES (Z)
	Director	Margarita Lopez	m.lopez@babinc.com	(915)727-0575	2021-2022			YES (Z)
	Director	Jose Arciniega	Jose.Arciniega@us.yazaki.com	(915)490-7238	2021-2022	YES	YES (Z)	YES
	Director	Gilberto Arias	garias999@gmail.com	(915)726-2358	2022-2023	YES	YES	NO
	Director	Natalie Calzadilla	nmcalzadilla@nchbrokers.com	(915)229-0417	2022-2023	YES	YES	YES
Vacant	Director	Teresa Delossantos	tdelossantos@emerson.com	(915)227-4557	2021-2022	YES (12:30)	YES	

Director position open – Vacant

Section 4. Vacancies. A vacancy on the Board of Directors of any elected Officer or Director shall, as promptly as possible, be filled for the remaining term by a majority vote of the Board of Directors. In the event that the President is not able to complete his or her obligations for the full elected term for any reason, the Board of Directors shall as promptly as possible assign a new President by a majority vote of the Board of Directors. If an individual serving on the board of directors terminates relationship with a member of the association and the individual expresses an interest to stay on the board of directors, the individual will have no more than 90-days to find employment with a member or a company who may become a member.



Attendees – March (Quorum) - 14 members

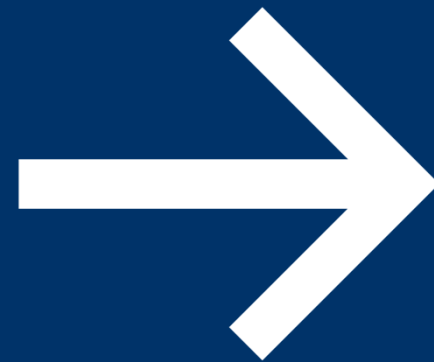
April – 15 members (Quorum) – Best attendance 2022

Representatives	Members
Ana Lilia Campos	Odyssey International
Armando Mendez	OMNI
David Panko	City of El Paso
David Reyes-Arteaga	Kuehne + Nagel
Humberto Caballero	XP Logistics
Manuel Martinez	Regal Beloit Corp
Natalie Calzadilla	NCR
Jose Arciniega	Yazaki
Joyce Wineman	UPS
Margarita Lopez	RL Jones
Emily Martinez	Pedraza
Rolando Espinoza	Expeditors
Sergio Gutierrez	Pro Customs
Verónica Legarreta	F.C. Felhaber

Representatives	Members
Esteban Valdez	Daniel B. Hastings, Inc.
Joshua Avalos	CH Robinson
David Panko	City of El Paso
David Reyes-Arteaga	Kuehne + Nagel
Humberto Caballero	XP Logistics
Gilberto Arias	Arias Logistics
Natalie Calzadilla	NCR
Jose Arciniega Isidoro Trueba	Yazaki
Joyce Wineman	UPS
Margarita Lopez Oscar Sanchez	RL Jones
Emily Martinez	Pedraza
Raul Nevarez	DSV
Sergio Gutierrez	Pro Customs
Verónica Legarreta	F.C. Felhaber
Adolfo Saldivar	RM Customhouse Brokers Inc.

01

Meeting Minutes



Meeting Minutes – Secretary Report

- Presentation sent to membership



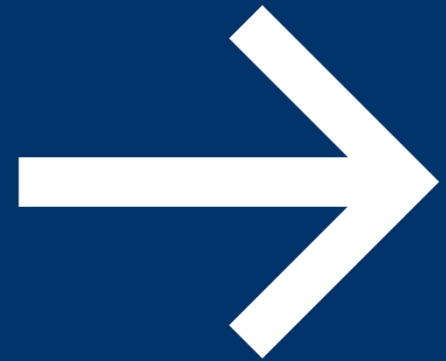
- BOD: meeting minutes and financials accepted
- Cargo Committee: Santa Teresa volume and HAZMAT certified
- CBP to schedule a meeting with cargo committee
- Education committee – Lilia Galvan has not responded on ACE training
- Expanded Florida Brokers Association invitation for courses
- Humberto Caballero suggested to contact EPCC and UTEP and offer jobs
- No website updated on March
- Public image – Linked and Facebook web page update. Facebook profile will be permanently closed
- Membership committee advised possible candidates will be published
- Venue for general membership meeting not determined yet
- Introduction of G-Brokers and DHL Express

Approved meetings minutes: Esteban Joyce 5:59

02



Financial Report





Financial Report – Treasurer

Any changes made to transactions after this date aren't included in this report.

Checking Account

Summary	USD
Statement beginning balance	36,390.56
Checks and payments cleared (2)	-748.25
Deposits and other credits cleared (1)	400.00
Statement ending balance	<u>36,042.31</u>
Register balance as of 03/31/2022	36,042.31

Savings Account

Statement period activity summary

Beginning balance on 3/1	\$49,926.40
Deposits/Credits	0.43
Withdrawals/Debits	- 0.00
Ending balance on 3/31	\$49,926.83

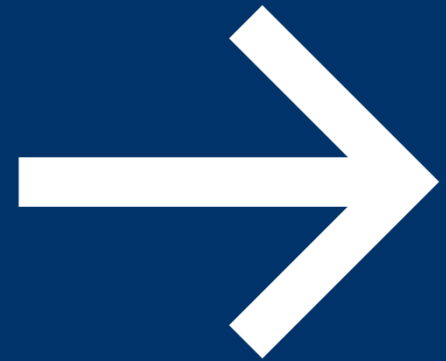
- \$8,885.10 to be reflected
- Aging report – 17,750.00
- Declaration of Taxes - Ready on week 04/22
- Emails to be send out to open accountsavi
- Accepted: Adolfo. David P

Account	January 2022	February 2022	March 2022	April 2022
Checking	37677.10	37,741.27	36,390.56	36042.31
Savings	49925.17	49,926.02	49,926.40	49,926.83

03



Open Items



Open Items – President

- Scholarship – Eckberg, Natalie F received signed proposal
- UTEP open to an event this April - Craig Thompson
 - DPS contingency
- Binational contingency plan to be generated
- West Texas advisory meeting
- Meeting with Veronica Escobar to review DPS
- Board of directors election – Unanimous decision Margarita Lopez

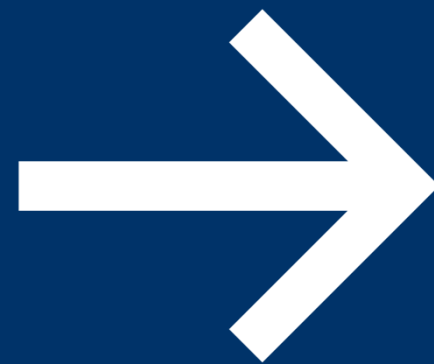


Adobe Acrobat
Document



04

Committees



Cargo Committee



2022 Champions: Natalie Calzadilla, Gilberto Arias, and Angelica Quintanilla

Natalie Calzadilla Santa Teresa attendee

Monday 04/11 busiest day in port history 1100 trucks 04/12 840 trucks

All 3 lanes are open

Open 6 AM to 10 PM. Saturday closed

ANAM has to publish HAZMAT list of items

Palomas/Columbus not recommended to cross. – perishables

We invited General Membership to join the committees

03/30/2022 El Paso Meeting Minutes and Presentation .

Port mismatch – talk to CANACAR

Ysleta open items

- Forklifts exports - email to APD Ramos

- Review additional requirements at export lot – original PoA

- Formal Instruction for Overtime request at Ysleta

- Review delays reported on the morning – by a member

- Official document as proof of exports



Microsoft
PowerPoint Presentation

In trade checks – Jesus Gonzalez 915- 778-7887 (45 minute less is used automated system)

Jose Arciniega to all him

Education

2022 Champions: Ana Lilia Campos and Margarita

Open items:

Sylvia Gaytan - training

HAZMAT training - to be scheduled on June 2022

Savanna Youse

MX Brokerage introduction – guest speaker as one of our meeting (May)



Website – Live Now!

2022 Champions: Armando Mendez

Website Live 01/25/2022

Updated with new BOD list and email have been updated



Area 8 and Nationals

2022 Champions: Angelica Quintanilla
National Conference 05/01-05/04 Tucson
04/29/22 APN meeting
Assistants: Armando, Angie, Natalie, Mary Frances and David

Items for discussions required from the association

La Junta has its own session

04/29/2022 – APN. Ask list of items to discuss

Bring insight and recommendation

Angie to send items for La Junta



Public Image



2022 Champions: David Reyes Arteaga, Ana Lilia Campos and Jose Arciniega

Linked in Profile –motion to accept additional contact (exclusion recruiters)

105 connections 1/22/2022 127 connections 2/1/2022 132 connections 03/16/22 137 connection 04/120
143 post views 01/12/22 246 1/20/2022 3639 03/16/2022 4173 04/20/2022

Target: 500 connections 1000 post views

Removed Facebook

KFOX article

PoliticalIQ reached out of BOD to discuss DPS contingency

Meeting with Veronica



Membership



2022 Champions: Jose Arciniega, Josh Avalos and David Reyes (Affiliated members approved BOD October 2021)

Target: 3 members in first half 2022. 2 members on 3/16

4 Leads for new membership

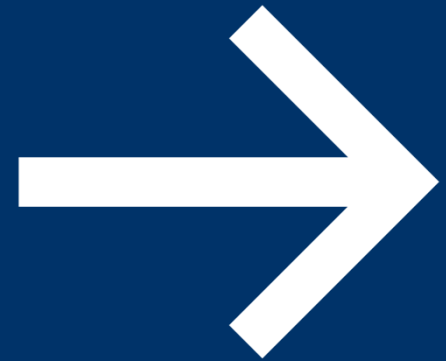
Aging report to be sent out

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05



New Business





New Business

- President responsibility – Invitation new members
- CBP open items to review:
- Forklifts exports - email to APD Ramos
- Review additional requirements at export lot – original PoA - email to APD Ramos
- Formal Instruction for Overtime request at Ysleta - email to APD Ramos
- Official document as proof of exports
- National Conference topics
- Margarita part of BOD Published list to CBP
- Eliminate Facebook profile – unanimous - Profile deleted
- Banner for job fair. Moving trade across borders
- FTZ industry summit. Starlight center May 19 Thursday 8:30AM-1 PM

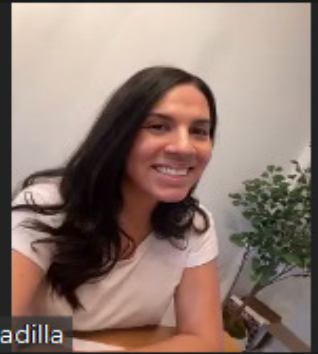
BOD meeting adjourned at: Gilberto. Natalie, Panko 6:49 PM



🔇 Gilberto Arias



🔇 David Reyes-Arteaga



🔇 Natalie Calzadilla



🔇 David Reyes Arteaga



🔇 Sergio Gtz



🔇 Vero's iPhone



🔇 Oscar Sanchez



🔇 Joshua Avalos

maggie

🔇 maggie